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Greater Prairie Business Consulting, Inc. CEO Earns Certified Business Exit Planning Consultant (CBEC®) Designation –

[Irving, Texas]: Greater Prairie Business Consulting, Inc. is pleased to announce that James J. Talerico, Jr. recently earned the Certified Business Exit Consultant® Designation from the International Exit Planning Association (IEPA). The Certified Business Exit Consultant® Designation is a significant achievement and further establishes Mr. Talerico as one of the elite exit planners in the marketplace today.

To receive the CBEC® Designation, Mr. Talerico completed the high-level nine - (9) week training program that required 30+ hours of pre-course study, 32 hours of extensive, leading-edge curriculum taught by top expert instructors in their respective fields as well as the successful completion of the final exam.

As an additional requirement for the CBEC® Designation, Mr. Talerico delivered an exit plan to an owner and submitted that plan to the IEPA's Certification committee for review. The quality and the brand of the IEPA's CBEC® Designation requires this type of process.



Holding graduates to this standard ensures the IEPA that any advisor in the marketplace with the CBEC® designation has not only gone through their extensive Certification course and pre-work, but they have also taken an owner through this process and delivered the type of solution that the IEPA expects from their advisors.

The International Exit Planning Association's CBEC Designation Program

The emerging field of exit planning requires that our Certified Business Exit Consultant® graduates not only learn the material but are also well-equipped to go out into the marketplace and deliver the exit planning services to exiting owners. To have a comprehensive approach to an owner's needs, an advisor or consultant must have a solid plan to message this unique service to an owner who wishes to exit their business. The CBEC® Designation is designed to deliver this combination of training and skills through our rigorous curriculum, live practice management training, and ongoing support.

About James J Talerico, Jr.:

James J. Talerico, Jr. is an award-winning author, speaker, and a nationally recognized small to mid-sized (SMB) business expert.

With more than thirty- (30) years of diversified business experience, Jim has a solid track record and an A+ BBB rating helping thousands of business owners



across the US and in Canada tackle tough business problems to improve the performance of their organizations.

His client success stories have been highlighted in the *Wall St. Journal*, *Dallas Business Journal*, *Chicago Daily Herald*, and on *MSNBC's Your Business*. He was named "*Texas CEO of the Year*," by *CEO Today Magazine*, identified as a "*Top 10 Management Consulting Entrepreneur to Watch in 2023*" in *Entrepreneur Magazine* as listed among the "*10 Most Visionary Companies to Watch in 2023*" by *Inc. Magazine*, and has also been ranked among the "top small business consultants" followed on *Twitter*.

For more than half a decade, he was a regular guest on "*The Price of Business*," a nationally syndicated radio program on *Bloomberg Talk Radio*. He is a regular contributor to several blog sites, and is frequently quoted in publications like the *New York Times*, *Dallas Morning News*, *Philadelphia Inquirer*, and on *INC.com*, in addition to numerous, other industry publications, radio broadcasts, business books, and Internet media.

He received a Gold "*Stevie Award*" for "*Thought Leader of the Year*," and a second Gold "*Stevie Award*" for "*Media Hero of the Year During Covid*" at the *20th Annual American Business Awards*® in New York City. The competition received more than 3,700 nominations and is the premier accolade for business excellence in the US honoring organizations of all sizes and industries. Jim also received an "*Outstanding Leadership Award*" at the *Money 2.0 Conference* at the *Mandalay Bay Hotel* in Las Vegas in December for his contributions to the financial services industry.

Jim is the author of "*8 Steps to Becoming An ETHICS FOCUSED ORGANIZATION*,"™ (Pending) a small business certification program that utilizes a unique eight - (8) step approach for strengthening ethics in any organization. Participants who complete this certification program are eligible to receive eight



- (8) continuing education units from the *University of Texas' Division of Enterprise Development*.

His public speaking experience includes many well-known business associations, such as the *Institute of Management Consultants (IMC USA)*, the *Houston Chapter of American Subcontractors Association (ASA)*, *Success North Dallas*, *The Small Business Development Center (SBDC) located in Plano, Texas*, and *different Local Chambers of Commerce*.

He is a *Certified Management Consultant (CMC)®* and an active member of the *Institute of Management Consultants*. The *Certified Management Consultant®* mark is awarded by the *Institute of Management Consultants USA (IMC USA)* and represents evidence of the highest standards of consulting, a commitment to continuous development, and an adherence to the ethical canons of the profession.

He completed his *ISO 20700 Self-Declaration Checklist Training from the International Council of Management Consulting Institutes (ICMCI)*.

Jim currently serves as the *IMC Dallas - Fort Worth Chapter President* and has actively participated on *different IMC USA national committees*.

His *Certified Business Exit Consultant CBEC®* designation will allow him to help *entrepreneurs and business owners maximize their business exit*.

Social Media Links:

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www.Twitter.com/JamesJTalericoJ

www.Facebook.com/GreaterPrairieBusinessConsulting/

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